



Jim Baase


Chief Operating Officer

p: 607-522-4236


c: 585-978-5599

jbaase@etcnpt.com

Empire Access • Empire Telephone • North Penn Telephone
34 Main Street, PO Box 349, Prattsburgh, NY 14873
www.empireaccess.com

A man in a grey polo shirt and dark pants is standing on a concrete pad next to a tall, grey, rectangular cabinet. He is holding a yellow measuring tape vertically against the cabinet. The cabinet is mounted on a concrete pad. In the background, there is a wooden utility pole with grey pipes, a large tree, and a building. Three orange traffic cones are visible in the distance.

**CABINET DIMENSIONS: 3'W x 3'-6"D x 5'-6"H
ON CONCRETE PAD WITHIN A 10' x 10' EASEMENT.**



**CABINET DIMENSIONS: 3'W x 3'-6"D x 5'-6"H
ON CONCRETE PAD WITHIN A 10' x 10' EASEMENT.**



Empire Access

The Local Company



empire
ACCESS

A world of technology with a local touch

Who We Are

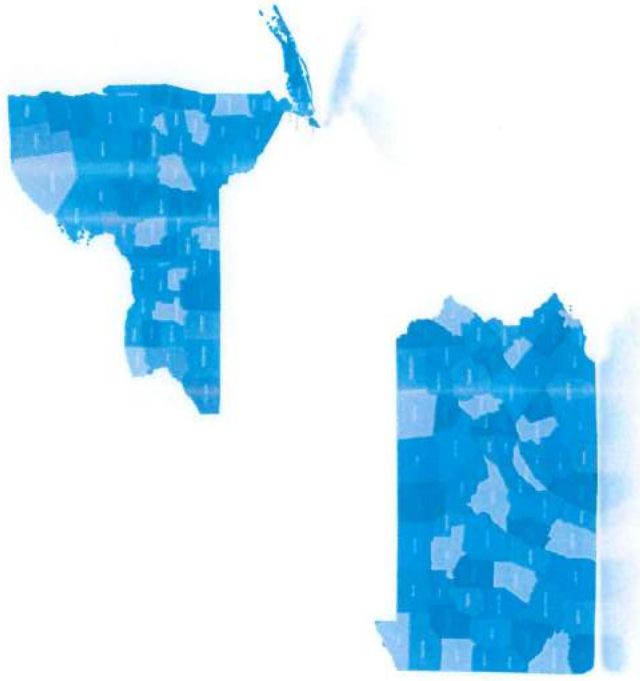
- Fiber Optic Telecommunications Provider
- Locally Owned and Operated
- 3rd Generation of the Wagner Family
- 100 Years Of Dedicated Service
- Over 100 Employees...and growing
- Self Supporting
 - ✓ Engineering, Construction, Billing, Technicians, Customer Service



A world of technology with a local touch

Where We Are

- 2 States - New York & Pennsylvania
- 10 Counties
- Over 25 Communities
- Business and Residential
- Over 15,000 Customers
- 25,000,000 in Revenue



empire
ACCESS

A world of technology with a local touch

Communities We Serve

- Hammondsport • Waverly • Big Flats
- Bath • Hornell • Prattsburgh
- Watkins Glen • Arkport • Burdett
- Montour Falls • Canisteo • Odessa
- Troy • North Hornell • Lodi
- Batavia • Corning • Roseville
- Sayre • Elmira - Business • Millerton
- Athens • Penn Yan • Bentley Creek
- South Waverly • East Pembroke



empire
ACCESS

A world of technology with a local touch

Future Markets

- Dansville
- Geneseo
- Warsaw
- Leroy
- Avon
- Mt. Morris
- Dundee
- Rochester
- Horseheads
- Elmira Heights
- Elmira Area - Residential
- Southport
- Town of West Elmira
- Painted Post
- Canandaigua
- Lima
- Perry
- Victor
- Bloomfield
- Towanda



empire
ACCESS

A world of technology with a local touch

Business Plan

- \$48,000,000 Investment
- Facilities Based – Fiber
- Follow Existing Muni Networks
- Residential and Business
- Voice, Internet, Security, TV
- Gigabit Internet Speed
- Additional 50 Employees
- Deep Over Build Strategy – 1,500 Miles



empire
ACCESS

A world of technology with a local touch

Why Fiber Optics

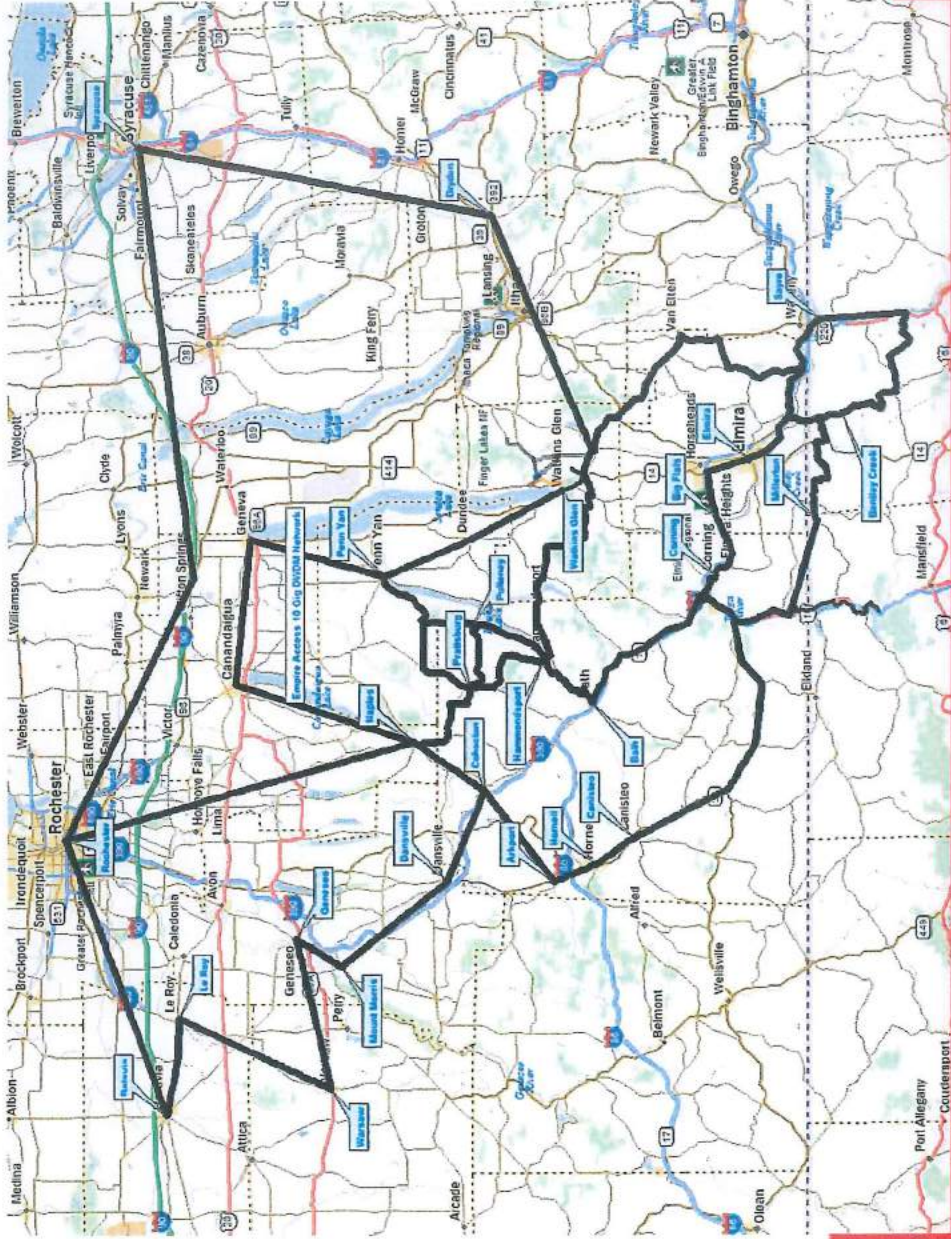
- 100% dedicated Fiber Optic connection
- Outstanding reliability and service quality
- Latest technology in communications
- Unparalleled speed and capabilities
- Superior user experience
- Future-proof Your Home or Business



empire
ACCESS

A world of technology with a local touch

Empire Fiber Network



empire
ACCESS

A world of technology with a local touch

We Offer

- Phone
- Internet
- Digital TV
- Security & Monitoring
- Metro Ethernet
- Dark Fiber



→ All Services are Delivered on 100% Fiber



empire
ACCESS

A world of technology with a local touch

Fiber Internet

- Fastest Internet In Town
- Non-Blocking Network
- Industry Leading 1 Gbps
- Tier 1 Peering Points in Rochester & Syracuse
- 100 Mbps Residential
- Delivered on 100% Fiber



empire
ACCESS

A world of technology with a local touch

What Our Customers are Saying

"As far as the fiber is concerned, it gives us reliability that we have not had — ever — and the speed that we desperately lacked. We also have a sense of partnership, meaning that our voices will always be heard by someone who actually cares about our business." — *Joe Callaghan - Hunt Hollow Ski Club, Naples, NY*



Douglas Moss Jr. I have just their fiber internet service. It's so fast and reliable it makes Roadrunner seem like its 56k dialup.

Unlike · Reply ·  2 · May 19 at 8:54pm

"I can't say enough about how great it has been working with you and Empire. The flexibility you have shown for both businesses has been exceptional. I really appreciate everything you and your team have done. We're looking forward to a great long-term partnership with you." — *Darcy Beckstrom - MealTracker, Hornell, NY*



empire
ACCESS

A world of technology with a local touch

Thank You!



empire
ACCESS

A world of technology with a local touch